

TANDBERG Products and E-rate Eligibility

In order to determine which TANDBERG products are applicable to be listed on the Schools and Libraries Division (SLD) listing with appropriate cost allocation for E-rate eligible purposes, we have diligently examined the SLD guidelines to ensure our products are positioned and cost allocated correctly. Outside of the cost allocation on a per product basis, we have also considered which products are fit for purposes within an educational establishment as laid out by the SLD.

Additionally, we also need to ensure that our channel partners, Account Manager's, and end-users understand which product categories we have listed are fit for purpose, with the eligible categories being:

1. Instructional based systems for content origination within a classroom
2. Student "receive sites" that are primarily used for receiving remote instruction, which can be broken down into various sub categories, being;
 - a. Small Classroom
 - b. Medium Classroom
 - c. Large Classroom
 - d. Auditorium or Theater Usage
3. Systems that can be used for specific curriculum activities such as Virtual Field Trips
4. Systems that are primarily used for individual student instruction within an educational environment – this does NOT include any products for use within a student's home or for administration purposes.
5. Specialist products for use in a potentially hazardous or non traditional teaching environment, including:
 - a. Science Laboratory
 - b. Wood or metalwork shop
 - c. Home economics kitchen or similar
 - d. Field experiential learning
6. Communications infrastructure products being:
 - a. All categories of MCU's and associated software
 - b. Gateways and gatekeepers
 - c. Firewall Traversal Systems
7. Network management software, such as TMS, is NOT considered eligible

In all instances the applicant should select product based on their individual needs which must be clearly projected in their school district's technology plan. Additional questions should be directed to the TANDBERG Grants Services team who will advise on the SLD directives, or refer to external specialist E-rate consultants as needed.

TANDBERG, Inc.
1860 Michael Faraday Dr
Suite 250
Reston, VA 20190

Telephone:
703-709-4281

Facsimile:
703-709-4231